



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

May 27, 2020

School Specialty, Inc.
W6316 Design Drive
Greenville, WI 54942
Attn: Amy Fuss

Dear Ms. Fuss:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-06, Physical Education Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

It is your responsibility to provide new catalogs to each school by July 1, 2020 and prior to any catalog update. Each school should receive two catalogs, one addressed to the Bookkeeper and the other addressed to Faculty. Please see attached list for school addresses and locations. In addition, one copy each should be sent to: Trey Tryan, Purchasing Coordinator at 441 Canton Highway, Cumming GA 30040.

Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCSS School Directory

FORSYTH COUNTY SCHOOL SYSTEM
 Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 35 %

Bid Id# B20-06, Physical Education Supplies

Exclusions: See attached Catalog Discount letter for exceptions.

Catalog #	Begin Date	End Date
2020 Physical Education Catalog	July 1, 2020	June 30, 2021

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts



Original

April 22, 2020

**Forsyth County School System
Attn: Purchasing Department
441 Canton Hwy
Cumming, GA 30040**

Account # 245040

Bid Number: B20-06, Physical Education Supplies Catalog Discount

School Specialty, Inc. is proud to offer a wide assortment of items including our Frey, CPO and Delta brands. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>. If you have not received your catalog, you can request a copy on the site as well.

*All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" prefix in the item number. Also excluded is any catalog that bears notation: no other discounts apply.

Exclusions: **No discount on SSI, Delta, CPO, FOSS or Frey Scientific Exclusive Products with a prefix of "N" or "LN". Discount does not apply to any other School Specialty Catalogs, Flyers, or customized products.**

Contract Period:

Valid from July 1, 2020 through June 30, 2021 with the right to renew for two (2) additional one-year periods. Pricing for **contract period effective upon notification of award** referencing our Bid # 7791989968 to bidwestnotices@schoolspecialty.com.

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,

Kim Buntin
Senior Contract Coordinator



**School Specialty, Inc. Catalog Discount Pricing Offer for
Bid Number: B20-06, Physical Education Supplies**

School Specialty, Inc. is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at www.schoolspecialty.com and log on to view your contracted pricing.

PHYSICAL EDUCATION	35%
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Standard Freight Terms (subject to change):

Ship to Location	Item Prefix	Shipping Charge
48 States-Parcel Orders	5	\$5 Minimum or 12% charge based on NET subtotal
48 States-Parcel Orders	9	\$9.95 minimum or free over \$49 based on NET subtotal
48 States-Non-Parcel Orders	6	Free Shipping

****Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges. Please refer to www.schoolspecialty.com for more information.**

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
- **Brandywine Elementary** - 175 Martin Drive, Alpharetta, GA 30004
- **Brookwood Elementary** - 2980 Vaughan Drive, Cumming, Georgia 30041
- **Chattahoochee Elementary** - 2800 Holtzclaw Road, Cumming, Georgia 30041
- **Chestatee Elementary** - 6945 Keith Bridge Road, Gainesville, Georgia 30506
- **Coal Mountain Elementary** - 3455 Coal Mountain Drive, Cumming, Georgia 30028
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PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

May 27, 2020

S&S WorldWide
75 Mill Street
Colchester, CT 06415
Attn: Ms. Jenna Schall

Dear Ms. Schall:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-06, Physical Education Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

It is your responsibility to provide new catalogs to each school by July 1, 2020 and prior to any catalog update. Each school should receive two catalogs, one addressed to the Bookkeeper and the other addressed to Faculty. Please see attached list for school addresses and locations. In addition, one copy each should be sent to: Trey Tryan, Purchasing Coordinator at 441 Canton Highway, Cumming GA 30040.

Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCSS School Directory

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 18 %

Bid Id# B20-069

Exclusions: If you do not have a Loading Dock for
 Drop Ship Items for a Truck Order.
 Contact our Customer Service Department
 for a quote for Inside Delivery and a Truck
 with a Lift Gate.

Catalog #	Begin Date	End Date
S+S Discount Sports, Games+PE	1/1/20	12/31/20

* new catalog out 1/1/21

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

Discount is off of current list price at time of order. Not to be combined with sale prices, offer codes, internet specials or quantity breaks. Installation not included.
 Items labeled FOB Dropship will be charged shipping prepaid and added to invoice.

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PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

May 27, 2020

Pyramid School Products
6510 North 54th Street
Tampa, FL 33610-1908
Attn: Mr. Kenneth Miller

Dear Mr. Miller:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-06, Physical Education Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

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Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCSS School Directory

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 25 %

Bid Id# BZO-06FOR

Pyramid School Products
6510 North 54th Street
Tampa, Florida 33610-1908

Exclusions: None

Catalog #	Begin Date	End Date
* <u>Champion Sports 2020-2021</u>	<u>1-1-20</u>	<u>12-31-20</u>

Please list below if discounts vary per grouping

* Please visit www.pyramidsp.com.
Click on the Champion Sports catalog button in the middle of the home page for items and pre-discount prices.

Please provide specific details pertaining to pricing and discounts

\$ 50.00 min order for prepaid freight
+ \$10.95 if under \$50.00



Pyramid School Products

6510 N 54TH ST TAMPA FL 33610-1908
PHONE- (800) 792-2644 FAX- (813) 621-7688
E-MAIL- BIDDEPT@PYRAMIDSP.COM

April 22, 2020

Forsyth County Schools
441 Canton Hwy.
Cumming, GA 30040

RE: Bid #B20-06, Physical Education Supplies Catalog

To whom it may concern,

Thank you for the opportunity to respond to this proposal. Our bid reference number for this project is **#B20-06FOR**. **This number must be listed on all orders placed against this bid.** Please refer to this number when corresponding with us regarding shipments or any other matter as it may arise.

*(Please e-mail orders to our Sales Department at **orders@pyramidsp.com**. Direct questions regarding shipments or invoices to our Customer Service Department at ext. 248 or by e-mail at **customerservice@pyramidsp.com**.)*

If you have any questions regarding the bid documents, or if you need additional information, please feel free to contact us at (800) 792-2644 ext. 233.

Sincerely,

Pyramid School Products
Bid Department

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
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441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

May 27, 2020

Gopher Sport
2525 Lemond St., NW
Owatonna, MN 55060
Attn: Mr. Trent Spatenka

Dear Mr. Spatenka:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-06, Physical Education Supplies Catalog**.

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If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

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FCSS School Directory

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 10* %

Bid Id# B20-06 Catalog Discount

Exclusions: *Discount does not apply to Only From Gopher (OFG) items

Free shipping does not apply to Truck-Ship items

Catalog #	Begin Date	End Date
Gopher	July 1, 2020	June 31, 2021

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

Discount does not apply to Only From Gopher (OFG) items

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Phone: 770-781-6603

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Fax: 770-888-0222

May 27, 2020

BSN Sports/US Games
P O Box 7726
Dallas, TX 75209-0726
Attn: Chris Bloomfield

Dear Mr. Bloomfield:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-06, Physical Education Supplies Catalog**.

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Brad Richardson
Director of Procurement Services

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FORSYTH COUNTY SCHOOL SYSTEM

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Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 15 % *SEE EXCEPTION LIST ATTACHED

Bid Id# B20-06

Exclusions: *SEE EXCEPTION LIST ATTACHED.
*MIN. ORDER of \$50.00 per PURCHASE ORDER

Catalog #	Begin Date	End Date
USGAMES	JAN 1ST	JULY 30TH

Please list below if discounts vary per grouping

15% off *SEE EXCEPTIONS LIST ATTACHED

Please provide specific details pertaining to pricing and discounts

N-30, FOB-DESTINATION.
*SEE EXCEPTION LIST ATTACHED
*MIN. ORDER of \$50.00 per PURCHASE ORDER.

CHRIS BLOOMFIELD
BID DIRECTOR



PERCENTAGE OFF BID FOR 2020 CATALOG ORDERS

This certificate entitles Forsyth County Schools to:
(Name of Institution)

15% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on UPS Shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be honored from July 1st, 2020 to JUNE 30TH, 2021
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Log ID# is: 20 - 56760

Purchase Orders **Must** State: "% Off Bid" and Your Bid Log ID#.

Percentage Off Bid Prices **WILL NOT** be Honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid Log ID#, during the specified time frame will be eligible for the discount.

ADDRESS: PO BOX 7726, DALLAS, TX 75209
E-MAIL: USGAMESBID@USGAMES.COM
WEB SITE: WWW.USGAMES.COM

FAX#: 800-365-7653
PHONE#: 800-327-0484



**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID
SPRING 2020 CATALOG - CATALOG PRICES VALID THRU 7/31/2020**

<u>PAGE</u>	<u>ITEMS</u>	<u>DISCOUNT</u>
ALL	"While Supplies Last" Items and Closeout products	As Listed
12-13	All FitnessGram Software - entire pages	As Listed
111	All Traverse Wall Climbing Packages	Call for Pricing
112-114	All Climbing Wall Packages, Items & Accessories - entire pages	Call for Pricing
130	MyPlate Food Set - 1369522	As Listed
135	Polar OH1 Optical HR Sensor Kits - 1457024 & 1457025	As Listed
164	All Cardio Kids Fitness Equipment - entire page	Call for Pricing
165	FitDesk 3.0 Bike Desk - 1450234	As Listed
212	Easton 11" & 12" Softstich & Softouch incrediballs	As Listed
294	Amplivox rechargeable battery pack for 25 W Megaphone - 1453097	As Listed

*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 10 % *SEE EXCEPTION LIST ATTACHED

Bid Id# B20-06

Exclusions: *SEE EXCEPTION LIST ATTACHED
*MIN. ORDER OF \$50.00 PER PURCHASE ORDER.

Catalog #	Begin Date	End Date
BSN	JAN 1ST	JULY 30TH

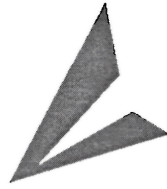
Please list below if discounts vary per grouping

10% off *SEE EXCEPTIONS LIST ATTACHED

Please provide specific details pertaining to pricing and discounts

N-30 FVB-DESTINATION
*SEE EXCEPTION LIST ATTACHED
*MIN. ORDER OF \$50.00 PER PURCHASE ORDER

CHRIS BLOOMFIELD
 National Bid Director
 bsnbid@bsnsports.com



BSN SPORTS

PERCENTAGE OFF BID FOR 2020 CATALOG ORDERS

This certificate entitles Fonsyth Community Schools to:
(Name of institution)

10% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be Honored from July 1st, 2020 to June 30, 2021
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: 20-56759

Purchase Orders Must State: "% Off Bid" and Your Bid Number.

Percentage Off Bid Prices Will Not be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

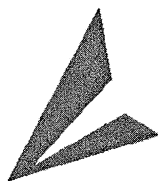
In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

ADDRESS – PO BOX 7726, DALLAS, TX 75209
E-MAIL – BSNBID@BSNSPORTS.COM
WEB SITE – WWW.BSNSPORTS.COM

PHONE – 800.527.7510
FAX – 800.365.7653



BSN SPORTS

BSN SPORTS EXCEPTIONS TO PERCENTAGE OFF BID SPRING 2020 CATALOG – CATALOG PRICES VALID THRU 7/31/2020

<u>PAGE</u>	<u>ITEM</u>	<u>DISCOUNT</u>
	All ATEC & Jugs Products – Entire Catalog	As Listed
ALL	"While Supplies Last", Price Drop Limited Time Only Specials, & Closeout Items – Entire Catalog	As Listed
21	All Poly-Cap Fence Guard & Fence Crown Protective Fence Guard	Call for Pricing
27	BP Zone BasicTurf Protector – 1273908	As Listed
31	All Diamond Pro Products – Entire Page	Call for Pricing
35	All Hollywood Impact Quick Release, SoftTouch Progressive Release & Synthetic Turf Bases	As Listed
42	All True Pitch & ProMounds Portable Game Mounds – Entire Page	Call for Pricing
42	Pocket Radar Ball Coach – 1385511	As Listed
44-47	All ATEC & Jugs Pitching Machines & Products & Accessories – Entire Pages	As Listed
45	All Sports Attack Pitching Machines & Feeders	As Listed
52	All Easton 11" & 12" Softouch & Softstitch Incrediballs	As Listed
56	Easton MLF5 Maple Wood Fungo Bat – EAA110195	As Listed
56	DeMarini CF Zen BBCOR (-3) Bat – WLWTDXCBC20	As Listed
57	Easton Ghost FP & Ghost Advanced FP Bats – EAA113579 & EAA113591	As Listed
65	Oakley Half Jacket Sunglasses – 1366561	As Listed
68	All-Star Pro-Elite CM3000 Gloves – 1369109 / 1396110 / 1396111	As Listed
71	Bow Net Soft Toss Screen & Big Mouth BMX Screen – 1347203 & 1397413	As Listed
81	All Bison T-Rex Adjustable/Portable Systems – 895444XX & 20026189	Call for Pricing
86	All Digital Scorer's Tables – 1390141 / 1390142 / 1390143 / 1390144	Call for Pricing
89	Hot Shot Basketball Shooting Machine – 1399645	Call for Pricing
94	Snap Attack Football Machine – 1390108	Call for Pricing
102	PowerDrive Beast – 1457883	Call for Pricing
103	All Shadowman Sports Blocking & Tackling Products – Entire Page	As Listed
107	EDown Digital Down Marker – 1453100	As Listed
110-13	All Razor Shoulder Pads & Back Plates & All Gear Pro-Tec Shoulder Pads – Entire Pages	As Listed
118-19	All Schutt Football Helmets – Entire Pages	As Listed
125	All Porta Phone & MultiVoice Equipment – Entire Page	As Listed
140	All RageCage LaCrosse Goals – 1369693 & 1375528	As Listed
142	Revenant Protective Elbow Guard – 1450954 & Cell IV Elbow Pads - 1450888	As Listed
150	Select Blaze DB soccer ball 10/pack – 1456059	As Listed
171	All Sports Tutor Tennis Cube & Tennis Tutor Machines – Entire Page	As Listed
204	All EZ Flex Wrestling Mats – Entire Page	Call for Pricing
241	Polar OH1 Optical HR Sensor Kits – 1457024 & 1457025	As Listed
250	GSC Expando Nova Duo Layered-Foam Mats – 1041828 & 1041842	Call for Pricing
283	40' Standard Traverse Wall Package – 1188097	Call for Pricing

*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids:
Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
- **Brandywine Elementary** - 175 Martin Drive, Alpharetta, GA 30004
- **Brookwood Elementary** - 2980 Vaughan Drive, Cumming, Georgia 30041
- **Chattahoochee Elementary** - 2800 Holtzclaw Road, Cumming, Georgia 30041
- **Chestatee Elementary** - 6945 Keith Bridge Road, Gainesville, Georgia 30506
- **Coal Mountain Elementary** - 3455 Coal Mountain Drive, Cumming, Georgia 30028
- **Cumming Elementary** - 540 Dahlonega Street, Cumming, Georgia 30040
- **Daves Creek Elementary** - 3740 Melody Mizer Lane, Cumming, Georgia 30041
- **Haw Creek Elementary** - 2555 Echols Road , Cumming, Georgia 30041
- **Johns Creek Elementary** - 6205 Old Atlanta Road, Suwanee, Georgia 30024
- **Kelly Mill Elementary** - 1180 Chamblee Gap Road, Cumming 30040
- **Mashburn Elementary** - 3777 Samples Road, Cumming, Georgia 30041
- **Matt Elementary** - 7455 Wallace Tatum Road, Cumming, Georgia 30028
- **Midway Elementary** - 4805 Atlanta Hwy, Alpharetta, Georgia 30004
- **Poole's Mill Elementary** - 7110 Heardsville Road, Cumming, Georgia 30028 **(Opening 2020)**
- **Sawnee Elementary** - 1616 Canton Highway, Cumming, Georgia 30040
- **Settles Bridge Elementary** - 600 James Burgess Road, Suwanee, Georgia 30024
- **Sharon Elementary** - 3595 Old Atlanta Road, Suwanee, Georgia 30024
- **Shiloh Point Elementary** - 8145 Majors Road, Cumming, Georgia 30041
- **Silver City Elementary** - 6200 Dahlonega Hwy, Cumming, GA 30028
- **Vickery Creek Elementary** - 6280 Post Road, Cumming, Georgia 30040
- **Whitlow Elementary** - 3655 Castleberry Road, Cumming, Georgia 30040
- **DeSana Middle** - 625 James Road, Alpharetta, GA 30004
- **Forsyth Virtual Academy** - 1130 Dahlonega Highway, Cumming, Georgia 30040
- **Hendricks Middle** - 4950 Hyde Road, Cumming, Georgia 30040 **(Opening August 2021)**
- **Lakeside Middle** - 2565 Echols Road, Cumming, Georgia 30041
- **Liberty Middle** - 7465 Wallace Tatum Road, Cumming, Georgia 30028
- **Little Mill Middle** - 6800 Little Mill Road, Cumming, GA 30041
- **North Forsyth Middle** - 3645 Coal Mountain Drive, Cumming, Georgia 30028
- **Otwell Middle** - 605 Tribble Gap Road, Cumming, Georgia 30040
- **Piney Grove Middle** - 8135 Majors Road, Cumming, Georgia 30041
- **Riverwatch Middle** - 610 James Burgess Road, Suwanee, Georgia 30024
- **South Forsyth Middle** - 2865 Old Atlanta Road, Cumming, Georgia 30041
- **Vickery Creek Middle** - 6240 Post Road, Cumming, Georgia 30040
- **Academies of Creative Education** (Non-Traditional School and Program) Includes Forsyth Virtual Academy and Forsyth Academy - 1130 Dahlonega Highway, Cumming, Georgia 30040
- **Alliance Academy for Innovation** - 1100 Lanier 400 Parkway, Cumming, GA 30040
- **Forsyth Central High** - 131 Almon C. Hill Drive, Cumming, Georgia 30040
- **Denmark High** - 381 Mullinax Road, Alpharetta, Georgia 30004
- **East Forsyth High** - 8190 Jotem Down Road, Gainesville, Georgia 30506 **(Opening August 2021)**
- **Gateway Academy** (Alternative Program) - 136 Almon C. Hill Drive, Cumming, Georgia 30040
- **Lambert High** - 805 Nichols Road, Suwanee, Georgia 30024
- **North Forsyth High** - 3635 Coal Mountain Drive, Cumming, Georgia 30028
- **South Forsyth High** - 585 Peachtree Parkway, Cumming, Georgia 30041
- **West Forsyth High** - 4155 Drew Road, Cumming, Georgia 30040

May 27, 2020

AC Harwell & Associates
670 Mable Lake Road
Cumming, GA 30041
Attn: Alan Harwell

Dear Mr. Harwell:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-06, Physical Education Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

It is your responsibility to provide new catalogs to each school by July 1, 2020 and prior to any catalog update. Each school should receive two catalogs, one addressed to the Bookkeeper and the other addressed to Faculty. Please see attached list for school addresses and locations. In addition, one copy each should be sent to: Trey Tryan, Purchasing Coordinator at 441 Canton Highway, Cumming GA 30040.

Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:



Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCSS School Directory

FORSYTH COUNTY SCHOOL SYSTEM

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Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 20 %

B20-06

Bid Id# A.C. Harwell & Associates

Exclusions: * Bison -- Freight not included.

www.championsports.com/www.champrosports.com/www.bisoninc.com/www.martinsports.com

Catalog #	Begin Date	End Date
Champro P.E. Section	7-1-2020	June 30, 2021
Champion	"	"
Martin P.E. section	"	"
* Bison	"	"

(other items, not specified as P.E. such as nets & goals)

(also nets, plastic footballs, stopwatches and etc.)

* The Bison rep is a Forsyth County Resident.

Please list below if discounts vary per grouping

20% discount off of catalog price. Freight included on all catalogs, except Bison.

A couple of the catalogs have not come out with a 2021 edition. As soon as they do we will provide it.

Please provide specific details pertaining to pricing and discounts

All the discounts listed are based on inventory, and the companies are still in business (Due to the uncertain times).

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